

STRENGTHEN & GROW CHILD CARE GRANTS

Virtual Workshops Part 1 Thursday, May 19, 2022







Introduction – WBDC Access to Capital



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"Right capital, at the right time, from the right source."

Access to Capital: https://wbdcscheduling.as.me/A2C

Special thanks to our partners!



https://www.actforchildren.org/home

https://cookcountysmallbiz.org/



This workshop is for you ...

Want to learn what the Strengthen and Grow Child Care Grant is ... Overview

Is my center or business eligible? Why or why not?

Calculate how much funding can my center get?

What do I need to do to prepare for the application process and make this process EASY

Tips and tricks ... How do I get my application approved?

I have questions! I have SO many questions!

Housekeeping

- Feel free to use the **CHAT** to ask questions.
- Don't forget to save the chat conversation.
- We will share the recording, links, and materials.
- Please remain on mute until you are asked to present your question.
- Commitment: Be engaged. Let's put our phones away and get your pens ready for notes!





Strengthen and Grow Child Care Grant: Overview

Strengthen and Grow Child Care Grants (SGCC) ... What's it all about?

The Strengthen and Grow Child Care Grant (SGCC) is a childcare program funded by the Illinois Department of Human Services' (IDHS) Division of Early Childhood (DEC) and administered by the Illinois Network of Child Care Resource and Referral Agencies (INCCRRA).

SGCC is stemmed by the American Rescue Plan Act (ARPA) Child Care Stabilization Funds. Governor Pritzker has dedicated \$300 million in ARPA Child Care Stabilization Funds to this grant program.

Designed to provide stable, predictable funding to support high-quality childcare and invest in our critical childcare workforce.

The Strengthen and Grow Child Care Grant program launched in January 2022; the program will start in February 2022 and run through January 2023.

Applications for the Round 3 quarter will open in June, date TBA.

Grant application portal for Round 3 will remain open for 3 weeks

WBD@

Strengthen and Grow Child Care Grants: Funding Philosophy

- To align with the Early Childhood Funding Commission's recommendations.
- Take all funding streams into account
- Prioritize equitable and transparent funding across all of Illinois
- Recognizes that programs without predictable funding struggle
- In alignment with what the Funding Commission heard from the field
- As recommended by the Funding Commission, the State can no longer make our investments in early childhood one funding stream at a time, but rather must take all sources of programs' funding into consideration.

Remember these dates!







Quarters

SGCC Round 1: February – April 2022

SGCC Round 2: May – July 2022

SGCC Round 3: August – October 2022 (Applications available: May 31st – June 17th)

SGCC Round 4: November – January 2023 (Applications available in September)

Funding

Updates/notifications will be emailed.

For rounds 2, 3, and 4 programs should receive payments the month before the grant period begins.

Example: Round 3 grant checks should mail in July.

Reporting

Quarterly reporting is due on the 15th of the month following the quarter.

Round 1: May 15th

Round 2: August 15th

Round 3: November 15th

Round 4: February 15th

While we wait ... Let's prepare!

Preparing to Apply ... Easy Steps to Start

STRENGTHEN AND GROW CHILD CARE GRANTS

FAMILY CHILD CARE APPLICATION GUIDE

Welcome! This toolkit is intended to help Family Child Care providers apply to the Strengthen and Grow Child Care Grant program. First, read more information about the program and then take the necessary steps to apply. It may be helpful to watch the SGCC Webinar available here prior to reading through this toolkit.

What is the Strengthen and Grow Child Care Grant?

Before COVID-19, we know it was hard to operate child care. The Strengthen and Grow Child Care program, abbreviated as SGCC, is designed to give you the resources you need to keep your program open and help you do your best work caring for children.

The SGCC gives eligible family child care providers grant money each quarter – or every three months – to provide additional, predictable, and stable funding for your program. At minimum, a family child care provider will receive \$2,500 per quarter and a group family child care provider will receive \$3,750 per quarter. This money is meant to help you improve your program by investing in your personnel, including yourself, and other things your program needs.

- Preparing to Apply Tipsheet
 - Application Guide
- Print and review both guides and all the information on the SGCC.
 - Are you eligible?

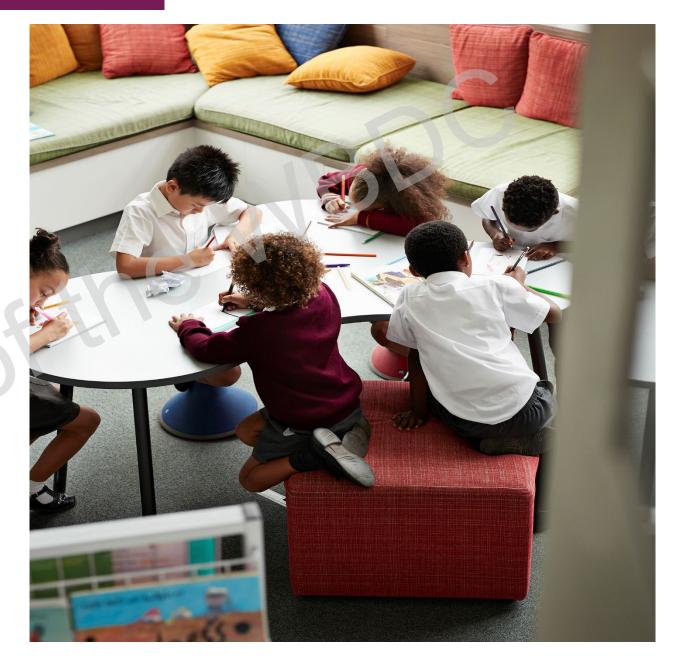
Let's find out!





Is Your Center Eligible?

- Currently licensed as a childcare center, childcare home, or group care home
- In operation as of March 2021 and still operating now
- Operate full-day and full-year
- Currently participate in the Child Care Assistance Program (CCAP) – 10% program enrollment
- Receive **no more than 50%** of total early childhood program / site revenue from Early Childhood Block Grant funding
- Complete Eligibility: **SGCC Attestation Form**



Example:

How many of my enrolled children participated in CCAP this month?	÷	A3 Note: (if your CCAP enrollment fluctuates, choose a month from Jan 2020 to now where you had the highest CCAP enrollment)	
How many children am I licensed to serve?	→	B. 12 If this final number is over 10%, you meet t	he criteria.
	A ÷ B =	x 100 =25%	

If the final number in the box is greater than 10%, your site meets this SGCC eligibility criteria. Since the final number is greater than 10% - it is 25% - this program is eligible to apply.

How do I know if I met the 10% CCAP requirement?

Programs can meet the 10% CCAP enrollment eligibility criteria using monthly CCAP enrollment from any month from January 2020 until today. You can determine your program's eligibility using the following tool for each site that you are applying for.

Eligibility FAQs

- Am I still eligible if some of my classrooms operate full day and some operate part day?
 - ✓ Yes. SGCC grant funding will be distributed by classroom, and so programs will receive funding based on the number of full day classrooms in operation.
- If my program is not eligible for the grant in the first quarter, can my program become eligible in the future?
 - ✓ Recommendation is to apply in a future quarter when you do become eligible or apply for the 2022 Child Care Restoration Grant Extension
- Are ExceleRate Child Care Center Pilot Program participants, receiving funding through the Preschool Development Grant Birth through Five via contracts with IDHS, eligible to apply for the grant?
 - √ Yes
- My program has multiple site locations. Does each site need to meet this 10% CCAP enrollment threshold to be eligible for a SGCC grant?
 - ✓ Yes. Remember that eligibility is determined on a site-by-site basis and each location must meet all eligibility requirements to be deemed eligible for a SGCC grant.





Pro Tip ...

Have the tip sheet/
application guide handy & gather all required information and documents you need. Be organized and ready before applying on the online platform.

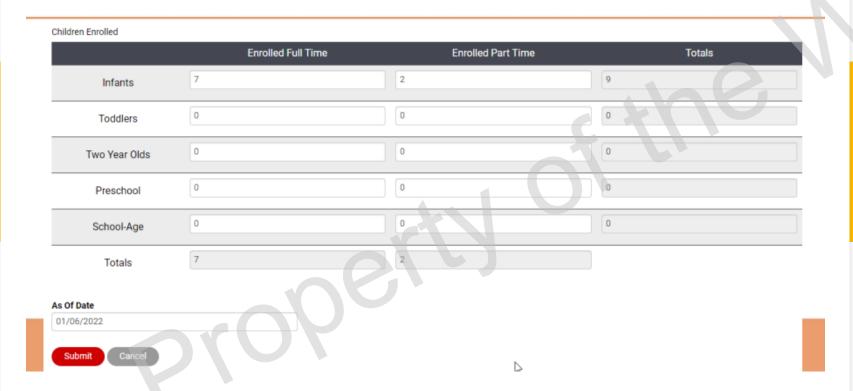
Let's get started ...

What information and data do I need?

* Indicates additional information needed for Child Care Centers

Site/Program Annual Revenue □Where did it come from? □ Do not include other funds like CCRG of Workforce Bonuses ☐ Funding streams contributing to each classroom* Number & Ages □Children served □Classrooms at the site* ☐ Age groups served by each classroom* Average Daily Enrollment ☐Per program ☐ Per classroom per site/program for DEC 2021* Additionally ☐MAX number of children served by CCAP during any month from JAN 2020 – Present ☐ Is there a waiting list? Yes – Age groups

Enter current enrollment and "as-of date"



Sample of what the application looks like ...

Required Documentation

- Access to the <u>Gateways Registry Director Portal</u>
- Quarterly Budget
- ☐ A DUNs number
- □ Completed W9
- Attestation Round 3 (link not available yet)
- Illinois Secretary of State <u>Certificate of Good Standing</u>
- Bank Statement (for Payment Detail Page)

PRO TIP: Keep files separate when uploading and label the files appropriately. EX: ABC Childcare W9. The reviewer will have an easier time looking at your documents AND the files won't be too large.



WBDC Grant How to Videos

Is your Gateways Registry Information up-to-date?

- Log in ... Check the following ...
 - ✓ All info about your staff and program is correct
 - ✓ Check the Program Name and Address to be sure you are applying under the correct program
 - ✓ Are you able to log in? If not, get some help!
 - ✓ If you need access, complete an <u>Authorized Program</u> Contact Request Form.
 - √ Scan/email to onlinehelp@inccrra.org

	ntact (APC) Access Request		
	dividuals that need access to the <i>Gat</i> Please check the portal(s) to which y		r Portal and/or the
PRIMARY AUTHORIZED PROGR	AM CONTACT		
Name	Registry Member ID*		
Program/Site Name			
Address			
City	Zip CodePhone		
IDCFS License Number (if applicable	le)		
ISBE Preschool for All Grantee ID (ii	f applicable)		
Requesting access to: O Gate	ways Registry Director Portal O	xceleRate Illinois Prog	ram Portal
ADDITIONAL AUTHORIZED PRO	OGRAM CONTACT(S)		
Name	Registry Member ID*	Gateways Registry Director Portal	ExceleRate Illinoi: Program Portal

Form Link

Preparing to Apply



Review all available information (Due: 5/22/2022)



Determine eligibility (Due 5/21/2022)



Ensure your Gateways Registry information is up-to-date (Due 5/20/2022)



Collect all information and data needed to apply (Due 05/29/2022)

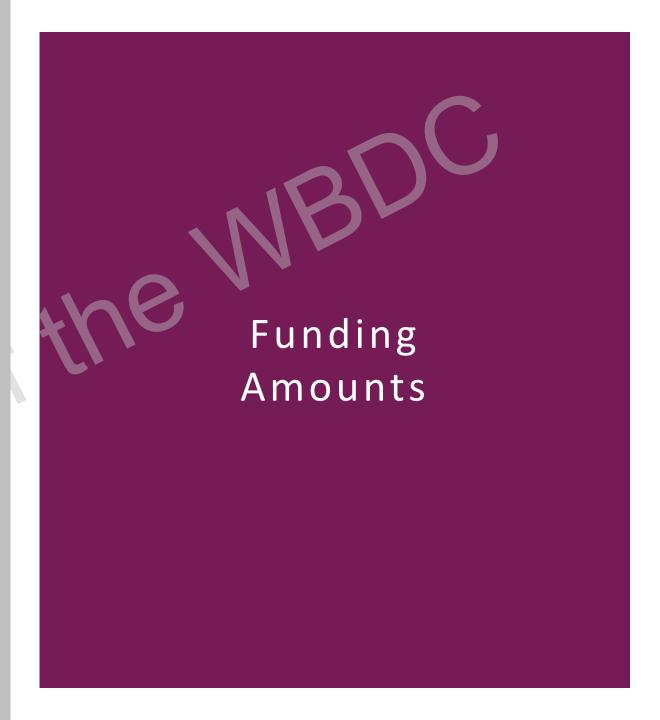


Estimate your funding (Due 05/25/2022)



Prepare your budget (Due 05/25/2022)





How much will my programs qualify for?

Family Child Care Homes	\$2,500 per program / per QTR (\$10,000 per program / YR)	
Group Family Child Care Homes	\$3,750 per program / per QTR (\$15,000 per program / YR)	
Child Care Centers	\$6,250 per program / per QTR (\$25,000 per program / YR)	

- When approved, all programs will receive at least a base amount of funding. (see above)
- Applicants will receive an estimated SGCC <u>quarterly</u> grant award amount.
- Required to submit a budget describing how they will spend that award amount during that quarter.
- If your program is in a census tract with a Social Vulnerability Index (SVI) of 0.5 or above, you will receive an additional amount.

Quarterly SGCC Grant Award by SVI Score

☐Additional funding may be available depending on your census tract.

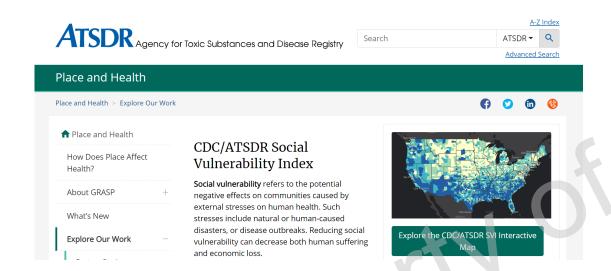
□ Check if your program is in a census tract with <u>Social Vulnerability Index</u> using the interactive <u>map</u>.

Click anywhere on the map around your location to bring up a box that will list your overall SVI score. Use this score to find your funding amount below

Now that you know your SVI score, you can determine your quarterly funding level:

Estimating Your Total Quarterly SGCC Grant Award by SVI Score					
	Quarterly Funding Levels by Census Tract SVI Score				
Program Type	SVI score of 0.0-0.5	SVI score of 0.5-0.75	SVI score of 0.75-1.0		
Family Child Care Home	\$2,500	\$2,750	\$2,875		
Family Child Care Group Home	\$3,750	\$4,125	\$4,312		
Child Care Center (per classroom)*	\$6,250	\$6,875	\$7,187		

^{*}Child care centers will need to multiply this number by the total number of eligible classrooms.





Social Vulnerability Index

How should this money be used?

Investments in the workforce (50%)

- Increases in wages and benefits or other areas of compensation:
 - Staff bonuses
 - Health, dental, and vision insurance
 - Scholarships
 - Paid sick or family leave
 - Retirement contributions
 - Ongoing professional development or training
 - Mental health consultations for staff, other types of mental health supports to staff
 - Employee transportation costs to or from work
- Support for staff in accessing COVID-19 vaccines, including paid time off for vaccine appointments & managing side effects, and transportation costs to vaccine appointments
- Recruitment and retention of staff

You can find the complete list for the grant program ON THE TIPSHEET.

Eligible Expenses (50%)

- Equipment, including, personal Protective Equipment and other supplies to promote health and safety
- Cleaning and sanitation supplies and services
- Training and professional development related to health and safety practices
- Equipment, supplies, services, and training that support meeting state and local health and safety guidelines;
- Purchases of or updates to equipment and supplies to respond to the COVID-19
- Public health emergency, including technological upgrades that programs can use to collect and report data
- Rent or mortgage payments, utilities, facilities maintenance, etc.
- Mental health services, including infant and early childhood mental health consultation
- Program funds <u>CANNOT</u> be used for major renovations or major facilities improvements



Prepare your budget

(prepared for each QTR)

Sample budget

- Licensed family childcare home
- \$1500 bonus to provider
- \$600 development class at community college
- \$400 occupancy costs

When you submit your budget:

- a. Try to avoid clicking submit multiple times. Click it once and wait for it to process.
- b. Make sure your budget is truly ready before you choose submit. Utilize the worksheet!

Use the <u>budget tip sheet</u> to begin planning your budget now.

Don't forget! YOU as the owner and director are also staff!

Quarterly Strengthen and Grow	Child Care Expenditure Worksheet
Estimated Quarterly	Award Amount: \$2,500
A	В
Budget Category	Quarter 1 (3 months: February 2022 – April 2022)
Personnel Expenses (n	nust include 50% of total)
A. Wage or Salary Enhancements	
B. Salary – New Positions	
C. Fringe Benefit (Increases or New Benefits)	
D. Bonuses	\$1,500
E. Other (e.g., scholarships):	\$600
F. Other:	
G. Other:	
Other	Expenses
H. Salaries (Existing expenses, not enhancements)	
I. Occupancy Costs	\$400
J. Utilities	
K. Food Services	
L. Supplies (Consumables)	
M. COVID-19 Testing	
N. Equipment	
O. Contractual Services	
P. Consultant Services	
Q. Direct Administrative Costs	
R. Other/Miscellaneous	
T	otals
Subtotal: Personnel Expenses (rows A-G)	\$2,100
Subtotal: Other Expenses (rows H-R)	\$400
Indirect Costs (no more than 10%)	
Total	\$2,500

Note: The personnel expenses are more than 50% of the grant amount.







Director Portal

If you do not see the DIRECTOR card, you must request/renew access



Thank you for maintaining current membership in the Gateways to Opportunity Registry. This Dashboard is your one-stop shop for all of the resources and tools available to Registry Members and Trainers. Select the "My Registry" portal below to view your Professional Development Record (PDR), self-report trainings, renew your Registry Membership and more. If you are a Registry-Approved Trainer, you may enter the "Trainer" portal to access the forms and training opportunities related to your work.

If you experience any difficulty in navigating the portals or using the tools available, contact the Registry Help Desk at (309) 557-1818. Specialists are available Monday-Friday from 8:00am-4:00pm. You can also email us or visit the Registry Help Center to submit a trouble ticket. Check out our YouTube channel for short video tutorials related to accessing and using the resources on this site.



Keep your Registry Membership and related records up to date, as well as apply for Gateways programs!



Access information needed for DCFS, ExceleRate, and more

Go back to the Director Portal Click the "SGCC Application" card





Click the "Apply Now" button

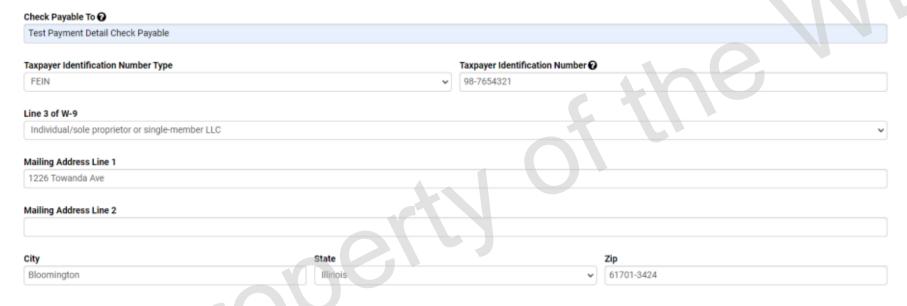
Strengthen & Grow Child Care (SGCC) Grant Application Application History

No Previous Applications



Payment Details

Payment Details



Enter the required information in this section.

It is **very important** that the first 4 items match what is listed on your W-9!

Enter the mailing address – this is where the check will be sent



Q&A

Apply Today! Portal open from May 31st – June 17th

Gateways Registry Director Portal

If your program meets the eligibility requirements above and you do not have the option to apply, please email grants@inccrra.org for technical assistance.











Contact Information



SGCC website

Gateways Registry Director Portal



Contact INCCRRA by email at grants@inccrra.org



Contact INCCRRA by phone at 1-855-939-4858

More Questions?

We're here to help!

Schedule online:

https://cookcountysmallbiz.org/



Resource Links

- <u>SGCC Flyer</u> <u>Spanish</u>
- SGCC Frequently Asked Questions -Spanish
- <u>SGCC Budget Tipsheet</u> <u>Spanish</u>
- Choosing Between Grant Programs SGCC and CCRG Extension Tip Sheet - Spanish
- Preparing to Apply for SGCC Tip Sheet -Spanish
- Application Guide

- Gateways Registry Director Portal
- W-9 Form
- Free DUNS Number
- Certificate of Good Standing
- Social Vulnerability Index
- SGCC Webinar
- WBDC How To Videos





Join us for the next sessions!

Register here!

Register here!

WBDC Childcare Summit: June 4, 2022, 9AM – 1PM



2022 WBDC CHILDCARE SUMMIT

Building and Sustaining Profitable Childcare Businesses in the New Normal

Register here!



WBDC Direct Loans

PRE-VENTURE STAGE

0 - 6 MOS in business, no consistent revenue

Loan Amounts: \$1,000 up to \$15,000

Terms: 3 mos - 3 years Interest Rates: 8.5-9%

START-UP

6 MOS - 2 years in business, proven revenue stream

Loan Amounts: \$1,000 to \$25,000

Terms: 3 mos - 4 years Interest Rates: 8-9%

Note: final terms are based on amounts and business stage.

DOCUMENTATION

- Personal Tax Returns
- Business Plan
- Income Statement / Proft & Loss Statement
- Balance Sheet
- Collateral is required
- Business Owner's ID
- Business License
- 1 year projections are required (i.e. cash flow statement)

Supplemental documentation may be requested based on the age of the business.

ESTABLISHED

6 MOS - 2+ years in business,

consistent revenue

Loan Amounts: \$1,000 to \$50,000

Terms: 3 mos - 4 years Interest Rates: 7-9%



Scan the QR code above to schedule a 1:1 advising appointment to discuss the right capital for you!

Direct Link: https://wbdcscheduling.as.me/a2c





Monthly Let's Chat: SBA Lending



Since 2005, over 2.6 million entrepreneurs around the world have borrowed \$1 billion through the Kiva website.

"Leverage the power of our crowd"

But what can you do with a Kiva micro loan?

- Upgrade equipment and renovate your space
- Gain working capital or add inventory
- · Hire another set of hands
- · Pay for certifications and licensing
- Build a website and invest in marketing

Kiva: 0% interest loans up to \$15k!

Expanding access to capital and customers for entrepreneurs

Kiva.org is a non-profit that enables passionate and determined entrepreneurs throughout the United States to access 0% interest small business loans. We reinsert relationships into the financial system by facilitating lending through Kiva's community of over 1.6 million lenders, who are potential customers, business advisors and brand ambassadors of the borrowers we fund.

The loan

- 0% interest, loans up to \$15,000
- Terms up to 36 months, grace periods are available for agriculture businesses
- Private (15 days) and public (30 days) crowdfunding periods

A Kiva U.S borrower must

- Use the loan for a legal business
- . Be at least 18 years old
- · Not currently be in bankruptcy or foreclosure

